

Building Products Connection

The Official Publication on the Northwestern Lumber Association

ADVERTISING TOOLKIT

Advertising Rates, Specifications & Deadlines



The Building Products CONNECTION magazine reaches 1,625 independent lumber and building material retailers and suppliers throughout the upper midwest. Past issues archived at www.nlassn.org/Connection.

The CONNECTION is the official publication of Northwestern Lumber Association (NLA) representing Minnesota, North Dakota, South Dakota, Nebraska, Iowa and Wisconsin. It provides information critical to the success of the lumber and building material industry.

TOTAL CIRCULATION: 1,625

Breakdown by State:

Minnesota	31%
Iowa	18%
Wisconsin	17%
Nebraska	14%
South Dakota	6%
North Dakota	4%
Michigan	2%

Advertising Contact:
Erica Nelson
(763) 497-1778
Fax: (763) 497-8810
erica@pierreproductions.com



Serving Iowa, Minnesota, Nebraska, North Dakota, South Dakota, Wisconsin

The Building Products CONNECTION is published by

*Northwestern Lumber Association
701 Decatur Avenue North, Suite 105
Golden Valley, MN 55427*

(763) 544-6822 www.nlassn.org

GROW YOUR BUSINESS WITH US!

ISSUES/DEADLINES

DEC/JAN

**EXPO NORTH & WISCONSIN
 LEADERSHIP PREVIEWS**

Deadline: October 15*

FEB/MARCH

EXPO SOUTH PREVIEW

Deadline: December 15*

APRIL/MAY

Deadline: February 15*

JUNE/JULY

Deadline: April 15*

AUG/SEPT

Deadline: June 15*

OCT/NOV

Deadline: August 15*

*If the 15th falls on a weekend,
 deadline will be the next business day.

Advertising Contact:

Erica Nelson

(763) 497-1778

erica@pierreproductions.com

Betsy Pierre

Advertising Director

(763) 295-5420

betsy@pierreproductions.com

COLOR ADVERTISING RATES

(non-members add 10%)

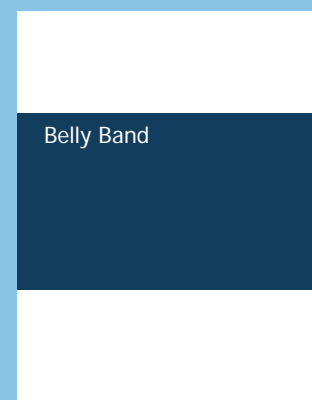
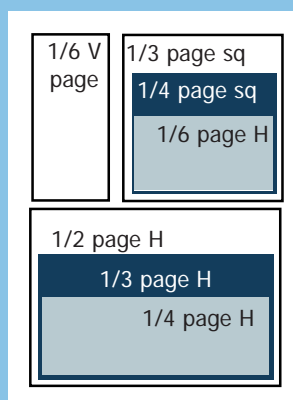
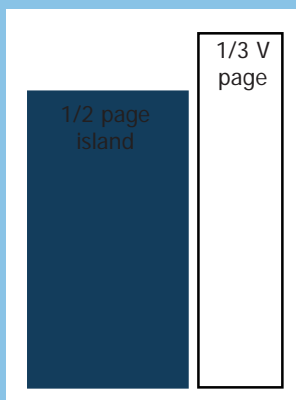
PREFERRED POSITION: \$100 SURCHARGE

AD SIZES	1X	3X	6X
Full Page	\$1405	\$1255	\$1155
1/2 Page	\$1080	\$955	\$830
1/3 Page	\$880	\$730	\$630
1/4 Page	\$555	\$430	\$330
1/6 Page	\$380	\$280	\$230
Back Cover	\$1630	\$1455	\$1355
Inside Covers	\$1530	\$1355	\$1255
Belly Band	\$1050		

AD DIMENSIONS

AD SIZE	WIDTH	HEIGHT
FULL PAGE TRIM SIZE*	8 1/2"	11"
FULL PAGE LIVE AREA	8"	10 1/2"
1/2 PAGE HORIZONTAL	7 1/2"	4 7/8"
1/2 PAGE ISLAND	4 3/4"	7 1/2"
1/3 PAGE SQUARE	4 3/4"	4 7/8"
1/3 PAGE HORIZONTAL	7 1/2"	3 1/2"
1/3 PAGE VERTICAL	2 1/4"	10"
1/4 PAGE SQUARE	4 3/4"	3"
1/4 PAGE HORIZONTAL	7"	2 1/2"
1/6 PAGE VERTICAL	2 1/4"	4 7/8"
1/6 PAGE HORIZONTAL	4 1/2"	2 1/2"
BELLY BAND TRIM SIZE*	18 1/2"	5"
BELLY BAND LIVE AREA <i>(belly band art should bleed off trim size)</i>	8"	4 1/2"

*bleed 1/4 off trim size.





Advertising Insertion Order

Please reserve the following ad placements -
reference current rate card

Complete and fax to 763-497-8810

Advertiser Name: _____

Contact Person: _____ **Title:** _____

Billing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

Full Color Size/Format: _____			
# of Insertions:	_____	Base Rate: \$	_____ per Insertion
Placement request:	_____	Added Fee: \$	_____ per Insertion
		Less Pkg Credit: \$	_____ per Insertion
		Ad total: \$	_____ per Insertion
Special Instructions: _____			
Issues to run:	_____ February/March	20 _____	_____ August/September
<i>(see rate card for deadlines)</i>	_____ April/May	20 _____	_____ October/November
	_____ June/July	20 _____	_____ December/January
			20 _____

Signing below constitutes agreement to the details listed above and to the Building Products CONNECTION General Terms & Conditions.

Advertiser's Signature _____
Date

Payment: Should you wish to submit FULL Payment with this order - Please supply credit card info.
Credit card number (please print legibly):

Expiration: _____ / _____ (Visa, MasterCard, Discover accepted) Security Code: _____

Your Building Products CONNECTION Advertising Contacts:
Betsy Pierre, Advertising Director – 763-295-5420 / betsy@pierreproductions.com
Erica Nelson, Sales Representative – 763-497-1778 / erica@pierreproductions.com

Mechanical Requirements

- Art Submission: Press quality PDFs preferred with fonts embedded.
- Dimensions: Refer to rate card for ad dimensions.
- Full Color: For full color art, please make sure art separates CMYK (Not RGB).
- Ad creation: Ads can be designed from your supplied copy. There is a \$50 minimum fee for ad creation.
- Send artwork to: Erica Nelson – erica@pierreproductions.com / 763-497-1778
Please clearly label your art specific to the publication it is to appear.

General Terms & Conditions

It is agreed that the term “advertiser” within the Insertion Order and these General Terms & Conditions refers to the entity purchasing the advertisement space. This entity, the advertiser, is listed on the Insertion Order. It is also agreed that the term “publisher” refers to the entity producing the publication--the Northwestern Lumber Association.

Submitting a signed Insertion Order constitutes a formal reservation from the advertiser for the advertisement specified in the Insertion Order and agreement to these General Terms & Conditions.

Submitting a signed Insertion Order constitutes the advertiser’s agreement to submit necessary artwork (correct to specifications) no later than the due date specified by the Insertion Order. Should the advertiser not submit artwork by the listed due date, the advertiser understands that their advertisement will not appear in the publication. The advertiser also understands that they are still obligated to pay the full advertisement rate as listed in the Insertion Order.

Should submitted artwork not meet the specifications, it is fully the advertiser’s responsibility to make the necessary changes to make the artwork correct to specifications and to submit the revised artwork no later than the due date specified by the Insertion Order. Should an advertiser’s artwork not meet specifications and the advertiser not be able to submit new artwork correct to specifications by the listed due date, the advertiser understands that they will be obligated to pay any production costs required to make their artwork correct to specifications or the advertisement will not be included in the publication. The advertiser also understands that, should their advertisement not appear in the publication due to incorrect artwork, they are still obligated to pay the full advertisement rate as listed in the Insertion Order.

Should an advertisement resemble editorial copy, the advertiser agrees that it will carry the word “Advertisement” and the publisher’s editorial typeface (Adobe Garamond) will not be used.

The advertiser agrees that all submit artwork will be free of copyright.

The publisher is not responsible for errors in advertiser artwork.

The advertiser agrees to protect, indemnify, and hold harmless the publisher and its agents against any and all claims arising from the look and the content of the advertiser’s advertisement.

The advertiser agrees that all advertisements are subject to the approval of the publisher. The publisher reserves the right to refuse advertisement purchases or artwork for any reason including a conflict with the intent of the publication or the organization. Should the publisher refuse the advertiser’s artwork, it is fully the advertiser’s responsibility to make the necessary changes to make the artwork acceptable to the publisher and to submit the revised artwork no later than the due date specified by the Insertion Order. Should an advertiser’s artwork be refused by the publisher and the advertiser not be able to submit new artwork by the listed due date, the advertisement will not be included in the publication. Should this happen, the advertiser understands that their advertisement will not appear in the publication. The advertiser also understands that they are still obligated to pay the full advertisement rate as listed in the Insertion Order.

Artwork will not be returned to the advertiser unless requested in writing by the advertiser at the time of artwork submission. The advertiser will be responsible for all shipping costs of the artwork.

Advertisers will be invoiced following the printing of the publication. Invoices are payable within 30 days. A 1-1/2% interest charge per month will be assessed on all balances over 30 days.

Cancellation of any portion of the Insertion Order voids any frequency discount.

Preferred placements are non-cancellable. Other cancellations must be made within 30 days in advance of the artwork deadline.

2021 DRM

Northwestern Lumber Association Dealer Reference Manual and Buyer's Guide

ADVERTISING RATE CARD

Advertising Rates, Specifications & Deadlines



The 2021 Dealer Reference Manual and Buyer's Guide (DRM) is the most comprehensive listing of building material suppliers in the Midwest. It is one of the most frequently used publications by Northwestern Lumber Association members to research products and services and to connect with colleagues and industry suppliers.

The 2021 DRM is the official dealer reference manual for Minnesota, Wisconsin, Iowa, North Dakota, South Dakota, Nebraska and Upper Michigan — which allows you to reach 1,000 lumber and building material businesses! With a variety of advertising opportunities available, your message will hit your target market again and again all year long.

TOTAL CIRCULATION: 1,000

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(763) 497-1778
Fax: (763) 497-8810
erica@pierreproductions.com

Betsy Pierre
Advertising Director
(763) 295-5420
Fax: (763) 322-5011
betsy@pierreproductions.com



Serving Iowa, Minnesota, Nebraska, North Dakota, South Dakota, Wisconsin

Grow Your Business With Us!

AD DEADLINE

Space Reservation & Art Deadline

October 15, 2020

PUBLICATION

January 2021

ADVERTISER BENEFITS

In addition to your display ad, you will receive an enhanced listing in the 2021 DRM which includes:

- Company name, address, telephone/ fax numbers and up to 25 line items in the Supplier Section, which are crossreferenced in the Trade Names and Products Sections. Line items are sales representative names, products and/or trade names. Additional line items over 25 are \$2 each. (\$4 for NLA non-members).
- All of your distribution centers or sales offices in IA, MN, NE, ND, SD, WI and the UP will be included.
- Company logo placement in the supplier section.

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ADVERTISING RATES

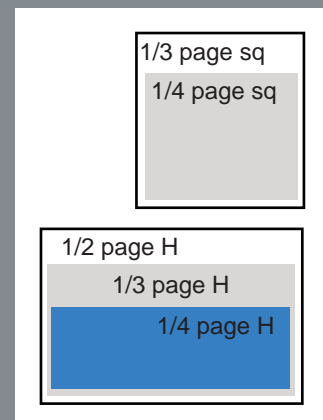
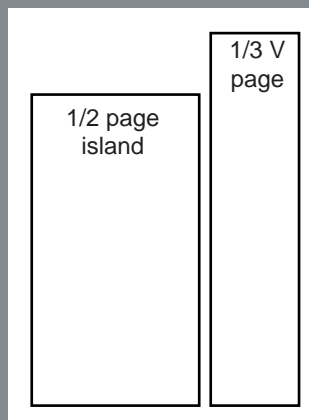
DISCOUNT IF PAID WITH ORDER BY AUGUST 13, 2020

(NLA non-members add 20% to published rate)

AD OPTIONS	BY AUG 13 PREPAID	AUG 14 & BEYOND
FULL PAGE	\$1,869	\$1,959
1/2 PAGE	\$1,395	\$1,469
1/3 PAGE	\$1,159	\$1,219
1/4 PAGE	\$990	\$1,039
BACK COVER	\$2,355	\$2,479
INSIDE COVERS	\$2,155	\$2,269
TAB PAGES	\$2,117	\$2,229
<i>Reduce by \$450 for black & white (covers & tabs excluded)</i>		

AD DIMENSIONS

AD SIZE	WIDTH	HEIGHT
FULL PAGE TRIM SIZE <i>(bleed 1/4" off trim size)</i>	8 1/2"	11"
FULL PAGE LIVE AREA	7"	10"
1/2 PAGE HORIZONTAL	7"	4 7/8"
1/2 PAGE ISLAND	4 1/2"	7 1/2"
1/3 PAGE SQUARE	4 1/2"	4 7/8"
1/3 PAGE HORIZONTAL	7"	3 1/2"
1/3 PAGE VERTICAL	2 1/4"	10"
1/4 PAGE SQUARE	4 1/2"	3"
1/4 PAGE HORIZONTAL	7"	2 1/2"



2021 Dealer Reference Manual and Buyer's Guide LISTING & AD ORDER FORM



Basic Listing - All Members, Please Fill Out This Information:

A basic listing, which includes the boxed information, is published at no charge for 2019-20 Associate Members.

Company Name: _____
 Address: _____
 City/State/Zip: _____
 Phone #: _____ Fax #: _____
 Toll Free Phone #: _____ e-mail: _____
 Web Site Address: _____
 5 Products/Trade Names: Use Enclosed Listing Form
New this year - all members can list up to 5 products or trade names for free.

Who is the best contact regarding this order?

Contact: _____
 Title: _____
 Address: _____
 City/State/Zip: _____
 Phone #: _____
 e-mail: _____

Display Ad See rate card for pricing, size, and color options. Includes Enhanced Listing & logo.

Ad Option: _____ Display Ad Rate: _____
 Position Preference (tab, cover, etc.): _____
 Special Instructions: _____



Enhanced Listing (Free with a Display Ad, \$250 without an Ad)

Includes the information in red box and 5 lines, plus up to 20 additional listing lines. May include Branch Offices, Sales Reps, Products and/or Trade Names (25 total lines). Use the enclosed DRM Listings form to select your products, list your trade names, list your locations and/or list your sales representatives (*please return the form with this agreement*).

- Repeat 2020 DRM Listing Repeat 2020 Listing with Changes (*please attach*) Add Company Logo to Listing for \$100
 Add _____ additional lines to our basic listing (*\$2.00 for each additional line over 25 lines*)

Authorization Signing below constitutes agreement to the details listed above and to the Northwestern Lumber Association General Terms & Conditions. It also provides payment authorization.

Authorized By: _____ Print Name: _____ Date: _____

Payment Information (*The "By Aug 13 Prepaid" display ad rates must be paid by Aug. 13, 2020*)

- Please send an Invoice for our listing (or) advertisement.
 Please use the credit card below to pay order.
 Visa Mastercard Am Ex

Basic Listing \$ _____ 0.00
 Display Ad Rate \$ _____
 Enhanced Listing \$ _____
 Additional Lines \$ _____
 Company Logo \$ _____
Total \$ _____

Card Number: _____ Exp. Date: _____ Security Code: _____

Return To: Northwestern Lumbermens Inc., 701 Decatur Ave. N, #105, Golden Valley, MN 55427 Fax: (763) 595-4060
 Melanie Hultman, mhultman@nlassn.org (763) 595-4050 or Erica Nelson, erica@pierreproductions.com (763) 497-1778

2021 DRM LISTING DETAILS

Free Listing includes 5 line items. Display Ads and Enhanced Listing includes up to 25 line items. Line items are sales representative names, products and/or trade names. Additional line items over 25 are \$2 each. (\$4 for NLA non-members).

-A-

- Accounts Receivable Support
- Accessories - Shutters, Vents
- Acrylic Sheets
- Adhesives
- Agri Building Materials
- Aluminum Building Products
- Anchors - Bolts
- Arches - Laminated
- Architectural Columns
- Architectural Products
- Areawalls
- Asphalt Coatings
- Asphalt Rolls

-B-

- Backerboard
- Balusters
- Barbed Wire
- Barn Board - Shakes, Siding
- Beadboard
- Beams
 - GluLam
 - Laminated Wood
 - Treated
- Billets - Board & Foam
- Blacktop - Patch/Sealer
- Block - Reinforcing
- Board & Trim Racks
- Boards
 - Cedar, Dricon
 - Native & Western
 - PVC
 - S4S
 - Veneered
- Boom Trucks
- Bracing - Wall
- Brackets
 - Adj./Roofing
 - Adj./Fixed Steel/Roofing
- Bridge Plank
- Bridging
 - Metal
 - Wood
- Building Columns
- Building Products - Wholesaler/ Distributor
- Buildings - Pre-Cut Wood
- Buildings - Steel
- Bulkheads
- Bulkheads - Grain
- Business Service

-C-

- Cabinets
- Cantilever Racks
- Casing
- Caulk - Colored
- Caulking Compound
- Cedar & Cedar Products

- Cedar, Clear
- Ceilings
- Cement - Bag Mix
- Cement - Masonry Portland
- Cement Board
- Cladding
- Closet Lining
- Closet Lining - Aromatic Cedar
- Closet Organizers
- Closet Shelving Systems
- Coatings - Driveway, Foundations, Wall, Roof
- Coil Stock
- Columns
 - Aluminum
 - Architectural
 - Composite
 - Engineered
 - Fiberglass
 - GluLam
 - Laminate, Metal, Wood
 - Laminated
 - Laminated Wood
 - Fiberglass/Metal/Wood
 - Permacast & Wood
 - Treated
 - Treated GluLam
 - Treated MCO
 - Vinyl
 - Wood

- Computer Hardware
- Computer Repair
- Computer Software
- Accounts Payable
- Accounts Receivable
- Construction
- Estimating
- General Ledger
- Inventory Control
- Payroll
- Point of Sale
- Quotations
- Concrete Forms - Insulated
- Concrete Mix
- Concrete Mix - Sand, Mortar
- Concrete Patching Cement
- Concrete Products
- Concrete Sealer
- Connectors - Metal, Wood
- Corn Cribbing
- Corner Bead
- Counter Tops/Material
- Crane Attachments
- Culverts

-D-

- Deck Components - Alum, Glass, Log Railing, PVC, Wood
- Deck Lighting

- Deck Necessities
- Deck Railing
 - Aluminum
 - Cedar
 - Vinyl
- Deck Screws/Deck Fastening Systems
- Deck Tools
- Decking
 - Cellular
 - Composite
 - Floor & Roof
 - Hardwood
 - Laminated
 - Outdoor
 - Plastic
 - Prefinished
 - Solid
 - Vinyl
 - Wood
 - Wood, Cedar
 - Wood/Polymers
- Dimension - Cedar - S4S, Rough Sawn
- Dock Boards
- Dock Floats
- Dog Kennels
- Door & Window Racks
- Door Frames
- Door Frames - Aluminum Clad
- Door Lites - Insert-Type
- Door Openers - Commercial
- Door Openers - Electric
- Door Openers - Garage
- Doors
 - Accordion, Mirror
 - Agri
 - Bifold
 - Cafe
 - Combination
 - Combination, Wood
 - Commercial
 - Custom Wood
 - Elliptical & Roundtop
 - Exterior, Steel, Wood, Fiberglass
 - Fiberglass
 - Fiberglass, Fire, Wood
 - Fiberglass, Steel, Wood
 - Fire
 - Flush
 - French
 - Insulated Steel
 - Interior
 - Interior, Flush & Panel
 - Interior, Louver, Panel
 - Laundry
 - Louver
 - Metal
 - Painted
 - Panel

Doors - Continued:

- Pantry
- Patio
- Patio, Clad
- Patio, Clad & Wood
- Patio, Sliding Glass
- Patio, Swinging
- Patio, Swinging Clad
- Patio, Vinyl
- Patio, Wood
- Prehung Wood
- Prehung Steel, Wood
- Raised Steel
- Residential
- Sliding French, Wood
- Sliding Glass
- Sliding Systems
- Steel Entrance
- Storm
- Vinyl
- Wine
- Wood Entry
- Wood, Cedar, Redwood

- Doors, Garage
 - Bifold
 - Car Wash
 - Commercial
 - Embossed Steel
 - Insulated
 - Raised Steel Panel
 - Res. Openers
 - Residential
 - Rustic Flush
 - Steel
- Downspouts
- Downspouts, Galvanized, Painted, Accessories
- Drain Tile
- Drip Edge
- Drywall
- Drywall - Accessories
- Drywall - Materials

-E-

- Edge Glued Products
- Engineered Wood Products
- Entry Door Units
- Entry Systems
- Exterior Molded Millwork

-F-

- 401K Plans
- Farm Equipment
- Farm Equipment & Supplies
- Farrowing Equipment
- Fascia
- Fascia Systems
- Fascia Systems - Soffit
- Fasteners
 - Cabinet
 - Concrete

Fasteners - Continued:

- Door
- Pneumatic
- Pneumatic, Collate
- Steel, Wood
- Fence Brackets
- Fence Post
- Fencing
 - Aluminum
 - Boards/Split-Rail
 - Cedar
 - Panel
 - Prefinished
 - Snow
 - Vinyl
 - Wire
 - Wood
- Fiberboard
- Fiberglass Entry Units
- Fiberglass Panels
- Financial Planning
- Finish - Millwork, Trim
- Fire Retardant Treating
- Fireplaces - Gas & Woodburning
- Fittings
- Flashing
- Floor Jacks
- Floor Joists
- Flooring
 - Hardwood
 - Prefinished
 - Solid, Strip, Plank
 - Southern Pine & Fir
 - Subflooring
 - Tongue & Grooved
 - Unfinished

- Foam Board
- Foam Board - Extruded
- Foam Sealants
- Fork Lift Trucks
- Fork Lifts - Truck Mounted
- Foundation - Coatings
- Foundation - Foam Systems
- Foundation - Lumber
- Foundation - Permanent Wood
- Foundation - Pressure Treated
- Frames
 - Clad
 - Doors & Windows
 - Doors & Windows, Clad
- Framing Anchors
- FRP Panels
- Furring
- Furring Strips

-G-

- Galvanized - Flat Sheet
- Gates - Hardware
- Gates - Farm

- Gates - Industrial
- GluLams
- Gutter Equipment & Accessories
- Gutter Equipment - Galvanized/Metal/Vinyl
- Gutter Guard
- Gutters
 - Aluminum
 - Metal
 - Metal, Galvanized
 - Painted
 - Vinyl
- Gypsum Products

-H-

- Hangers
 - Gutter
 - Joist
 - Joist & Beam
- Hardboard
- Hardware
 - Barn Door
 - Bath
 - Builders
- Hardwood Floor Tools & Fasteners
- Hay Feeding Equipment
- Headers
 - Headers - Floor & Roof
- Hog Equipment
- Hog Rings
- Horse Stall/Corrals
- Housewrap

-I-

- Ice-Water Shield
- Industrial Particleboard
- Insulated Concrete Forms
- Insulated Rim Board
- Insulation
 - Insulation - Accessories
 - Batts, Rolls
 - Blankets
 - Blowing
- Board, Rigid
- Cellulose
 - Commercial
 - Fiberglass
 - Fiberglass Blown
 - Foam
 - Foil
 - Loose Fill
 - Metal Building
 - Nail Base
 - Spray-On
 - Under Slab
 - Urethane
- Insurance
 - Auto
 - Disability
 - Life & Health

Insurance - Continued:

- Property, Casualty, Liability
- Workers Comp.

-J-

- Jams
- Joint Treatment
- Joist, Insulated Rim
- Joists
 - Floor & Roof
 - I
 - I, Wood
 - Wood

-L-

- Ladders - Aluminum, Fiberglass & Wood
- Lath
 - Metal
 - Wood
- Lattice
 - Heavy Duty
 - Plastic
 - Plastic/Treated/Cedar
 - Vinyl
 - Wood
- Lawn & Garden Products
- Lighting Fixtures
- Liner Panels
- Locks - Lock Sets
- Louvers
 - Louvers & Louvered Products
 - Louvers - Decorative
- Lumber
 - Boards Pre-Primed
 - Cedar
 - Clear Pine
 - Common Boards
 - Cypress
 - Dimension
 - Dimension, Cedar - S4S
 - Douglas Fir
 - Engelmann, Pine
 - Finger Jointed
 - Fire Retardant
 - Fire Treated
 - Hardwood
 - Hardwood, Aspen
 - Hardwood, Exotic
 - Hardwood, Oak, Poplar
 - Hardwood, Skirtboard
 - Heat Treated
 - Industrial
 - LSL
 - LVL Headers/Beams
 - LVL
 - Machine Stress Rated
 - MDF
 - Patterned
 - Pine NW



Product Directory Headings Continued

Lumber - Continued:

- Pine Patterns
 - Ponderosa Pine
 - Pressure Treated
 - Redwood
 - Rough
 - Rough SPF
 - Select Boards
 - Shop Grades
 - Softwood
 - Softwood, Premium
 - Southern Pine
 - Southern Yellow
 - Structural
 - Studs
 - Studs, Softwood
 - Treated
 - Western Spruce
- M-**
- Mantels
 - Material Handling Cranes
 - Material Handling Equipment
 - Melamine
 - Mesh - Reinforcing
 - Metal Building Products
 - Metal Products
 - Metal Roofing & Siding
 - Metal Trim
 - Millwork
 - Millwork, Pre-finished
 - Mouldings
 - Architectural
 - Custom
 - Hardwood
 - Interior
 - Plastic
 - Prefinished
 - PVC
 - Specialty
 - Vinyl
 - Wood
 - Wood & PVC
 - Mouldings & Trim - Cornice/Wood
 - Mouldings & Trim - Wood
- N-**
- Nails
 - Aluminum
 - Aluminum & Galvanized
 - Aluminum, Galvanized & Steel
 - Cement Coated
 - Colored
 - Drywall
 - Galvanized, Zinc Coated
 - Hot Dipped
 - Masonry
 - Packaged
 - Ring & Screw Shank
 - Stainless Steel
 - Nails & Wire
 - Nailers
 - Nailing Machines

- O-**
- Oriented Strand Board (OSB)
- P-**
- Packaging Supplies
 - Paint
 - Paints/Varnishes/Stains
 - Pallet Racks
 - Pallet Stock
 - Paneling
 - Cedar
 - Cedar, Pine
 - Cedar, Redwood or Pine
 - End Matched
 - Hardboard
 - Hardwood
 - Prefinished
 - Softwood
 - Panels
 - Fiberglass
 - Liner
 - Melamine
 - Shakes & Shingles
 - Sheathing, OSB, MDO, Hardwood
 - Stockade, Hog & Cattle
 - Particleboard
 - Particleboard - Pre-Finished
 - Particleboard & Engineered Building Products
 - Patterns
 - Pine Boards & Pattern
 - Pipe - Fibre, Plastic
 - Pipe - Sewer, Drain
 - Plumbing Supplies
 - Plywood
 - Cedar
 - Clips
 - Concrete Form
 - Douglas Fir
 - Fir
 - Fire Retardant
 - Hardwood
 - Marine
 - Overlaid (HDO/MDO)
 - Sanded
 - Siding, Soffit
 - Softwood
 - Southern Pine
 - Spruce
 - Treated
 - Underlayment
 - Pneumatic Tools & Fasteners
 - Pole Barn Building Supplies
 - Pole Barn Timbers - Treated
 - Poles - Pillings
 - Poles - Round, Treated
 - Poles - Utility
 - Polyethylene
 - Polyfilm
 - Polystyrene
 - Polystyrene - Expanded
 - Post Caps

- Posts
 - Posts - Fence
 - Fence, Lamp, Mailbox
 - Fence, Lamp, Mailbox, Cap
 - Treated
 - Turned Wood
 - Turned Wood, Synthetic
 - Poultry Netting
 - Precision End Trimming
 - Pre-Finishing
 - Pre-Finishing Services
 - Prefinished Products
 - Pressure Treated
 - Purlins - Steel
 - PVC Trim
- R-**
- Rack Supported Building
 - Racks - Lumber Storage
 - Racks - Storage Equipment
 - Rafters
 - Railing
 - Aluminum
 - Aluminum, Cedar, Tempered Glass
 - Cedar
 - Composite
 - Deck & Porch
 - Metal/Iron
 - Preadsembled Hand Hewn
 - Vinyl
 - Wood
 - Rebar
 - Ridgevents
 - Rim Board
 - Roof Edge
 - Roof Edge - Aluminum/Galvanized/Painted
 - Roofing
 - Aluminum
 - Asphalt
 - Asphalt Roll
 - Built-up
 - Cement/Asphalt
 - Commercial
 - Commercial & Residential
 - EPDM
 - Felts
 - Glass Fiber, Reinforced Plastic
 - Laminates
 - Metal
 - Metal Shingles
 - Rubber
 - Shakes
 - Steel, Corrugated
 - Steel, Residential
 - Underlayment
 - Wood
 - Wood, Shakes & Shingles
- S-**
- Safety Equipment
 - Saw Motor Brakes
 - Saws - Blade, Circular, Panel
 - Saws - Radical Arm
 - Scaffolding - Plank (LVL)
 - Scissor/Aerial Lifts
 - Screen
 - Screen Wire

- Screws
- Collated
- Drywall, Bulk & Pkg.
- Self Drilling
- Stainless Steel
- Wood
- Screws & Bolts - Packages
- Sealants
- Shakes
- Shakes - Cedar
- Sheathing
- Sheathing - Insulating
- Sheathing Board Products
- Sheet Steel
- Sheetgood Racks
- Shelving
- Shelving & Shelving Systems
- Shims
- Shims - Cedar
- Shingles
- Asphalt Organic
- Cedar
- Composite
- Composition
- Glass Fiber
- Steel
- Shutters - Exterior
- Sidelites
- Siding
- Aluminum
- Bevel
- Cedar
- Cedar, Bevel, Log
- Cedar & Pine, Handhewn Log
- Cement
- Cement Board
- Fiber Cement
- Hand-Hewn Log Cabin
- Hardboard
- Lap
- Log
- Metal
- OSB
- Pattern
- Plywood
- Prefinished
- Redwood
- Steel
- Vinyl
- Wood
- Siding Accessories
- Silicone
- Sinks
- Skylights
- Soffit Materials & Systems
- Soffit - Aluminum
- Soffit - Fascia Systems
- Soffit - Vinyl
- Sound Board
- Spindles & Balusters
- Spindles & Bannisters
- Spindles
- Alum, Composite Wood
- Plastic
- Vinyl
- Wood
- Wood, Aluminum, Composite
- Wood, Plastic

- Square Timbers
 - Stack Rack
 - Stair Parts
 - Stair Treads
 - Stairways
 - Curved
 - Disappearing
 - Stakes
 - Stakes- Wood
 - Staplers & Supplies
 - Staples
 - Steel Accessories
 - Steel Entry Units
 - Steel - Light Gauge
 - Stock Tanks
 - Stockade Panels
 - Stone - Decorative
 - Storage Sheds
 - Store Fixtures
 - Storm Rooms
 - Strapping - Plastic
 - Strapping - Steel
 - Strapping - Tools
 - Stretchfilm
 - Stretchfilm & Machines
 - Studs - LVL - EWP - LSL
 - Studs - Softwood - Premium
 - Sump Basins & Lids
- T-**
- Tape - Housewrap
 - Tile Backer
 - Tile - Ceiling
 - Timbers
 - Cedar
 - Douglas Fir
 - Laminated
 - Landscape
 - Pressure Treated
 - Rough
 - Square
 - Square, Treated
 - Untreated
 - Untreated Cedar
 - Untreated Douglas Fir
 - Tools
 - Electric
 - Garden
 - Hand
 - Industrial
 - Pneumatic
 - Power
 - Track - Sliding Door
 - Trailers
 - Trailers - Truss Transport
 - Treating Services
 - Trim Board
 - Trim - Composite
 - Trim - Engineered Wood
 - Trucks - Material Handling
 - Trucks - Mounted Forklifts
 - Trusses
 - Commercial
 - Floor & Roof
 - Heavy Timber
 - Steel
 - Wood
 - Twine, Baler Wire

- U-**
- Underlayment
 - Underlayment - Plywood
- V-**
- Valley - Aluminum/Copper/Galvanized
 - Vanities
 - Ventilation Products
 - Ventilator Products
 - Ventilator- Ridge
 - Vents
 - Ridge, Roof
 - Wood Floor Registers
 - Wood Return Air
 - Vinyl Rail
- W-**
- Waferboard
 - Wainscoting
 - Wall Bracing
 - Wall-liner, FRP & Laminated
 - Wallboard - Gypsum
 - Waterers, Livestock
 - Webbing & Shorts
 - Window Flashing
 - Window Flashing Tape
 - Window Trim Covers
 - Window Wrap
 - Windows
 - Agri
 - Aluminum
 - Awning
 - Awning, Wood
 - Basement
 - Basement, Wood
 - Bow & Bay
 - Laminated
 - Casement
 - Casement, Wood
 - Casement, Wood, French
 - Clad
 - Combination
 - Corner, Wood
 - Curved, Wood
 - Custom
 - Custom, Wood
 - Double Hung
 - Double Hung, Sash Kit
 - Double Hung Wood
 - Extension Jamb
 - New Construction
 - Picture Units, Wood
 - Prime Sliding
 - Replacement
 - Replacement Kit
 - Round Top & Elliptical
 - Screen Units
 - Single Hung
 - Single Slide
 - Skylight, Vinyl
 - Slider
 - Slider, Wood
 - Specialty
 - Storm
 - Tilt-Turn, Wood
 - Trapezoid/Triangle/Wood
 - Vinyl
 - Wood

- Wire
- Wood - Engineered
- Wood Turnings
- Woodworking- Milling, Moulding

Trade Names you'd like included:

Other products that you would like added:

Sales Representative info:

Call with questions:
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